

**CITY CLERK
ORIGINAL**

**C-10338
10/13/2015**

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
DON SANDERSON FORD, INC.**

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this 13 day of ~~October~~, 2015, between the City of Glendale, an Arizona municipal corporation (the "City"), and Don Sanderson Ford, an Arizona corporation ("Contractor"), collectively, the "Parties."

RECITALS

- A. On January 17, 2012, under the State of Arizona Cooperative Purchasing Agreement, the State of Arizona entered into a contract with Contractor to purchase the goods and services described in the Vehicles, New Purchases Statewide Contract ADSP012-016670, which is attached hereto as Exhibit A. The Vehicles, New Purchases Statewide Contract permits its cooperative use by other governmental agencies including the City. The Vehicles, New Purchases Statewide Contract is hereinafter referred to as the Cooperative Purchasing Agreement.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. **Term of Agreement.** The City is purchasing the supplies and/or services from Contractor pursuant to Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement award and rate sheet, which are attached hereto as part of Exhibit B, purchases can be made by governmental entities from the date of award, which was January 17, 2012, until the date the contract expires on October 1, 2016, unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not extend the contract

beyond January 16, 2017. The initial period of this Agreement therefore is the period from the Effective Date of this Agreement until October 1, 2016. The City, however, may renew the term of this Agreement for 2 one-year periods until the Cooperative Purchasing Agreement expires on January 16, 2017. Renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such a one-year renewal.

2. Scope of Work; Terms, Conditions, and Specifications.

- A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit C.
- B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporate into and are an enforceable part of this Agreement.

3. Compensation.

- A. City shall pay Contractor compensation at the same rate and on the same schedule as the Cooperative Purchasing Agreement, unless the City and Contractor agree to a different schedule, as provided in Exhibit D.
- B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed three hundred fifty-one thousand six hundred ninety-one dollars (\$ 351,691).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

7. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale
c/o Montana Slack
6210 W. Myrtle Avenue Suite 111
Glendale, Arizona 85301-1700
623-930-2621

and

Don Sanderson Ford, Inc.
c/o Dave Harris
6400 North 51st Avenue
Glendale, Arizona 85301
623-930-5961

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

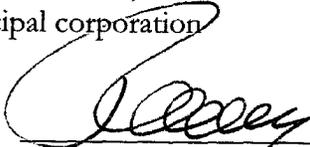
“City”

“Contractor”

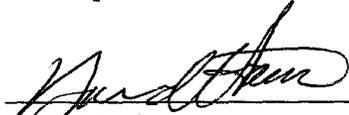
City of Glendale, an Arizona
municipal corporation

Don Sanderson Ford
an Arizona corporation

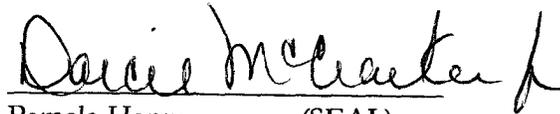
By:


Richard A. Bowers
Acting City Manager

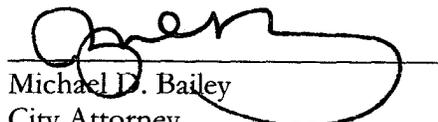
By:


Name: Dave Harris
Title: Government Fleet Sales Manager

ATTEST:


Pamela Hanna (SEAL)
City Clerk

APPROVED AS TO FORM:


Michael D. Bailey
City Attorney

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
DON SANDERSON FORD, INC.**

EXHIBIT A

State of Arizona Contract No. ADSPO12-016670



Master Blanket Purchase Order ADSP012-016670

Header Information

Purchase Order Number:	ADSP012-016670	Release Number:	0	Short Description:	Vehicles, New Purchases Statewide
Status:	3PS - Sent	Purchaser:	Lori Noyes	Receipt Method:	Quantity
Fiscal Year:	2012	PO Type:	Blanket	Minor Status:	
Organization:	State of Arizona	Location:	STRGC - SPO Strategic	Type Code:	Statewide
Department:	ADSP0 - State Procurement Office	Entered Date:	01/16/2012 03:48:21 PM	Control Code:	
Alternate ID:		Retainage %:	0.00%	Discount %:	0.00%
Days ARO:	120	Release Type:	Direct Release	Pcard Enabled:	Yes
Print Dest Detail:	If Different	Tax Rate:		Actual Cost:	\$0.00
Catalog ID:					
Contact Instructions:	Lori.Noyes@azdoa.gov or (602) 542-7144				

Master Blanket/Contract End Date (Maximum): 01/16/2017 04:38:00 PM

Project No.:

Building Code:

Cost Code:

Special Purchase Types:

PIJ NUMBER:

Coop Spend To Date:

Commodity Reference Id:

PO External Doc Type:

Agency Attachments: [PO Terms & Conditions - OLD IFB No ADSP012-00001167 - Vehicles New Purchases Statewide.pdf Attachments I - VIII Word Documents.zip](#) [Sanderson Ford Awarded Vehicle Specification Sheet.xls](#) [Vehicles New Purchases Statewide General Contract Documents~10.zip](#) [Vehicle Brochures.zip](#) [Sanderson Contract Attachments~1.zip](#) [Award Summaries~37.zip](#) [Contract Amendment 2013 Ford Fusion Press Release 2013 Fusion Spec Sheet Change Order 03 Summary ADSP012-016670.doc](#) [Change Order No. 4 - Unilateral Change Order Change Order No. 5 - Price Update Change Order Summary Change Order No. 8 Renewal to 10.2015.pdf](#) [Sanderson Ford Current Contract Prices Change Order No.9 - Renewal Sanderson Ford Current Certificate of Insurance](#)

Vendor Attachments:

Agency Attachment Forms:

Vendor Attachment Forms:



Special Terms and Conditions

State of Arizona
State Procurement Office
100 N 15th Ave., Suite 201
Phoenix, AZ 85007

Description: **Vehicles, New Purchases Statewide**

7. **Contract Term.** The contract shall begin upon the date of Contract award and shall continue for a term of one (1) year, unless terminated or extended in accordance to the terms of this contract.
8. **Contract Renewal (Sole Option).** The contract shall not bind nor purport to bind, the State for any contractual commitment in excess of the original contract period. The State shall have the right, at its sole option, to renew the contract for four (4) one-year periods or a portion thereof. If the State exercises such rights, all terms, conditions and provisions of the original contract shall remain the same and apply during the renewal period.
9. **Estimated Usage.** The Contract shall be on an as needed, if needed basis. The State makes no guarantee as to the amount of usage that may occur under a resultant contract.
10. **Current Models.** All vehicles shall be the manufacturer's current models in production at the time of delivery. All vehicles shall be new and unused and equivalent in style and quality to those offered to the general public and meet or exceed all specifications and requirements set forth in this solicitation.
11. **Dealership, Participating Service and Delivery Locations.** The contractor may submit, at any time during the contract period, new dealership, participating service and delivery locations that will be used as subcontractors for both product deliveries and drive in service centers under the contract. Request are to be submitted electronically and shall contain:
- The dealer or outlet name
 - Location (physical address)
 - Telephone/fax numbers and email information
 - Key personnel at that location
- Approval shall be in the form of a contract amendment, and shall become effective on the date specified in the amendment.
12. **Delivery (Minimum)**
- 12.1 Delivery location shall be identified on the issuing agency purchase order. Deliveries shall be made within 120 days of receipt of purchase orders, unless factory delays make this impossible. Dealer shall notify the ordering agency of such delays along with revised delivery estimate from factory immediately after it becomes known. If manufacturer has a website available to check order status, this information will be shown in space provided on Questionnaire #1.
- 12.2 All deliveries shall be made Monday through Friday from 8:00 A.M. to 2:00 P.M. The Contractor shall be required to give the using agency a minimum of 24 hour notification prior to delivery with the anticipated time of delivery and number of units to be delivered.
- 12.3 All vehicles shall be delivered with four (4) standard keys and if applicable two (2) keyless entry remotes, integrated or smart keys and a full tank(s) of fuel, less delivery fuel for sedans, SUVs, station wagons, vans, trucks.
- 12.4 The following documents shall be provided upon delivery of the vehicle(s):
- M.S.O. (Manufacturer Statement of Origin) that includes the odometer statement
 - Warranty Document
 - Manufacturers unaltered invoice
 - The retail price label must be affixed to the window of all vehicles delivered
 - Delayed warranty / in service start request form (if requested by ordering entity).
13. **Appropriation of Funds.** Every payment obligation of the Agency under this Contract is conditioned upon the availability of funds appropriated or allocated for the payment of such obligation. If funds are not allocated and available for the continuance of this Contract, this Contract may be terminated by the Agency at the end of the period for which funds are available. No liability shall accrue to the Agency or the State of Arizona in the event this provision is exercised, and neither the Agency nor the State shall be obligated or liable for any future payments or for any damages as a result of termination under this paragraph.
14. **Pandemic Contractual Performance.** The State shall require a written plan that illustrates how the contractor shall perform up to contractual standards in the event of a pandemic. The state may require a copy of the plan at anytime prior or post award of a contract. At a minimum, the pandemic performance plan shall include: (i) Key succession and performance planning if there is a sudden significant decrease in contractor's workforce; (ii) Alternative methods to ensure there are products in the supply chain; and (iii) An up to date list of company contacts and organizational chart.

In the event of a pandemic, as declared by the Governor of Arizona, U.S. Government or the World Health Organization, which makes performance of any term under this contract impossible or impracticable, the State shall have the following rights: (i) After the official declaration of a pandemic, the State may temporarily void the contract(s) in whole or specific sections if the contractor cannot perform to the standards agreed upon in the initial terms; (ii) The State shall not incur any liability if a pandemic is declared and emergency procurements are authorized by the director as per § 41-2537 of the Arizona



Contract Change Order Summary

Contract No.: ADSPO12-016670

Change Order No.: 9

Date: July 21, 2015

Arizona Department of
Administration
State Procurement Office
100 N. 15th Avenue, Suite 201
Phoenix, AZ 85007

Vehicles, New Purchases Statewide

DON SANDERSON FORD INC

1. The above mentioned contract is hereby amended as follows:
 - a. In accordance with Special Terms and Conditions, the term of the contract shall be extended an additional twelve (12) months through 10/1/2016.

**ALL OTHER REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS REMAIN UNCHANGED
ACKNOWLEDGEMENT AND AUTHORIZATION**

This change order shall be fully executed upon the approval electronically in ProcureAZ by an authorized representative of the Contractor and applied to the contract in ProcureAZ by the Procurement Officer or delegate.

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
DON SANDERSON FORD, INC.**

EXHIBIT B
Award and Rate Sheet



Offer and Acceptance

State of Arizona
State Procurement Office
100 N. 15th Ave., Suite 201
Phoenix, AZ 85007

Description: Vehicles, New Purchases Statewide

OFFER

TO THE STATE OF ARIZONA:

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications and amendments in the Solicitation and any written exceptions in the offer. Signature also certifies Small Business status.

Arizona Transaction (Sales) Privilege Tax License No.:

Federal Employer Identification No.:

Phone: 623.930.5961

Fax: 623.930.5966

SANDERSON Ford
Company Name

6400 N. 51ST AVE.
Address

Glendale AZ 85301
City State Zip

Signature of Person Authorized to Sign Offer

DAVID HARRIS
Printed Name

FLEET SALES MGR.
Title

By signature in the Offer section above, the Offeror certifies:

1. The submission of the Offer did not involve collusion or other anticompetitive practices.
2. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal Executive Order 11246, State Executive Order 2009-9 or A.R.S. §§ 41-1461 through 1465.
3. The Offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror certifies that the above referenced organization IS/ IS NOT a small business with less than 100 employees or has gross revenues of \$4 million or less.
5. In accordance with A.R.S. §35-393, the Offeror hereby certifies that the Offeror does not have scrutinized business operations in Iran.
6. In accordance with A.R.S. §35-391, the Offeror hereby certifies that the Offeror does not have scrutinized business operations in Sudan.

ACCEPTANCE OF OFFER

The Offer is hereby accepted.

The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the State.

This Contract shall henceforth be referred to as Contract No.

ADSP012-014670

The Contractor has been cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contract release document or written notice to proceed.

State of Arizona
Awarded this

17th day of January 2012

Procurement Officer



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 8/19/2015

Customer: City of Glendale

FAX: _____

Vehicle Description: 2016 Ford F350 XL Supercab 4x2 short bed (142"wb) (X3A)

***### STATE of AZ Contract ADSP012-016670

Base Price: \$25,293.00

Upgrade Options:

1.	<u>6.2L V8 FFV</u>	<u>std</u>
2.	<u>10000 lbs. GVWR</u>	<u>std</u>
3.	<u>Air Conditioner</u>	<u>std</u>
4.	<u>AM - FM radio</u>	<u>std</u>
5.	<u>Rubber Floor</u>	<u>std</u>
6.	<u>Trailer Tow Pkg (receiver hitch & wiring</u>	<u>std</u>
7.	<u>3.73 E-locking differential (X3E)</u>	<u>incl in contract</u>
8.	<u>Pwr Equipment Group (90L)</u>	<u>incl in contract</u>
9.	<u>Cruise Control (525)</u>	<u>incl in contract</u>
10.	<u>40/20/40 split cloth seat</u>	<u>incl in contract</u>
11.	_____	_____
12.	<u>approx lead time 60-90 days A.R.O.</u>	_____

Upgrade Options Total: \$0.00

Bid Price (w/options): \$25,293.00

Sales Tax (8.5%): \$2,149.91

Tire Tax: \$5.00

Ford Extended Service Plan: _____

Total Delivered Price: \$27,447.91



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 8/19/2015

Customer: City of Glendale

FAX: _____

Vehicle Description: 2016 Ford F350 XL Reg Cab 4x2 p/u

*****### STATE of AZ Contract ADSP012-016670**

Base Price: \$23,053.00

Upgrade Options:

1.	6.2L V8 FFV / 10000 lbs. GVWR	std
2.	Rubber Floor	std
3.	Air Conditioner / AM-FM radio	std
4.	Trailer Tow Pkg (receiver hitch & wiring)	std
5.	3.73 E-locking differential (X3E)	included
6.	Power Equipment Group (90L)	included
7.	Cruise Control (525)	included
8.	40/20/40 split cloth seat	included
9.	Factory Bed Delete Credit/Spare (66D,512)	-\$264.00
10.	Basic 8' Knapheide body installed by A.S.H.	\$6,136.00
11.	(no flip tops)	
12.	AZ LEGAL WINDOW TINT FILM	\$100.00

Upgrade Options Total: \$5,972.00

Bid Price (w/options): \$29,025.00

Sales Tax (8.5%): \$2,467.13

Tire Tax: \$5.00

Ford Extended Service Plan: _____

Total Delivered Price: \$31,497.13



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 8/19/2015

Customer: City of Glendale

FAX: _____

Vehicle Description: 2016 Ford F250 XL Supercab 4x2 short bed (142"wb) (X2a)

*****### STATE of AZ Contract ADSP012-016670**

Base Price: \$23,966.00

Upgrade Options:

1.	<u>6.2L V8 FFV</u>	<u>std</u>
2.	<u>10000 lbs. GVWR</u>	<u>std</u>
3.	<u>Air Conditioner</u>	<u>std</u>
4.	<u>AM - FM radio</u>	<u>std</u>
5.	<u>Rubber Floor</u>	<u>std</u>
6.	<u>Trailer Tow Pkg (receiver hitch & wiring)</u>	<u>std</u>
7.	<u>3.73 E-locking differential (X3E)</u>	<u>incl in contract</u>
8.	<u>Pwr Equipment Group (90L)</u>	<u>incl in contract</u>
9.	<u>Cruise Control (525)</u>	<u>incl in contract</u>
10.	<u>40/20/40 split cloth seat</u>	<u>incl in contract</u>
11.	<u>AZ LEGAL WINDOW TINT FILM (DLR)</u>	<u>\$150.00</u>
12.	<u>approx lead time 60-90 days A.R.O.</u>	

Upgrade Options Total: \$150.00

Bid Price (w/options): \$24,116.00

Sales Tax (8.5%): \$2,049.86

Tire Tax: \$5.00

Ford Extended Service Plan: _____

Total Delivered Price: \$26,170.86



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 8/19/2015

Customer: City of Glendale

FAX: _____

Vehicle Description: 2016 Ford F250 XL Reg Cab 4x2 p/u

*****### STATE of AZ Contract ADSPO12-016670**

Base Price: \$21,875.00

Upgrade Options:

1.	<u>6.2L V8 FFV / 10000 lbs. GVWR</u>	<u>std</u>
2.	<u>Rubber Floor</u>	<u>std</u>
3.	<u>Air Conditioner / AM-FM radio</u>	<u>std</u>
4.	<u>Trailer Tow Pkg (receiver hitch & wiring)</u>	<u>std</u>
5.	<u>3.73 E-locking differential (X3E)</u>	<u>included</u>
6.	<u>Power Equipment Group (90L)</u>	<u>included</u>
7.	<u>Cruise Control (525)</u>	<u>included</u>
8.	<u>40/20/40 split cloth seat</u>	<u>included</u>
9.	<u>Factory Bed Delete Credit/Spare (66D,512)</u>	<u>-\$264.00</u>
10.	<u>Basic 8' Knapheide body installed by A.S.H.</u>	<u>\$6,136.00</u>
11.	<u>(no flip tops)</u>	
12.	<u>AZ LEGAL WINDOW TINT FILM</u>	<u>\$100.00</u>

Upgrade Options Total: \$5,972.00

Bid Price (w/options): \$27,847.00

Sales Tax (8.5%): \$2,367.00

Tire Tax: \$5.00

Ford Extended Service Plan: _____

Total Delivered Price: \$30,219.00



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 5/5/2015

Customer: City of Glendale Fire/Critical Response Team

FAX: _____

Vehicle Description: 2016 Ford Transit XL 350 long wheelbase medium roof height (X2C)
 ***### STATE of AZ Contract ADSPO12-016670

Base Price: \$28,943.00

Upgrade Options:

1.	12 passenger (vinyl seats and rubber floor)	-\$150.00
2.	3.7L V6 normally aspirated	std
3.	Front & Rear A/C	std
4.	power windows / locks / mirrors	std
5.	sliding side door	std
6.	cruise control (60C)	included in contrac
7.	2 additional keys (86F)	included in contrac
8.	Reverse Parking Sensors (43R)	\$252.00
9.	Running Board for rear passengers (68H)	\$137.00
10.	Privacy Glass (92E)	\$575.00
11.		
12.	approx lead time 60-90 days A.R.O.	

Upgrade Options Total: \$814.00

Bid Price (w/options): \$29,757.00

Sales Tax (8.5%): \$2,529.35

Tire Tax: \$5.00

Ford Extended Service Plan:

Total Delivered Price: \$32,291.35



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 8/20/2015

Customer: City of Glendale

FAX: _____

Vehicle Description: 2016 Ford Escape S 4x2 (UOF)

***###

Base Price: \$19,577.00

Upgrade Options:

1.	<u>2.5L I-4 Naturally Aspirated</u>	<u>std</u>
2.	<u>6 spd automatic</u>	<u>std</u>
3.	<u>Air Conditioner</u>	<u>std</u>
4.	<u>Cloth Buckets - 6 way manual adjust</u>	<u>std</u>
5.	<u>60/40 split fold down rear seat</u>	<u>std</u>
6.	<u>Power Windows / Locks / Mirrors</u>	<u>std</u>
7.	<u>Cruise Control</u>	<u>std</u>
8.	<u>AM / FM / CD</u>	<u>std</u>
9.	<u>SYNC bluetooth connectivity</u>	<u>std</u>
10.	<u>Rearview Camera w/ 4.2" in dash screen</u>	<u>std</u>
11.	<u>AZ Legal Window Tint / 4 keys & Fobs</u>	<u>included</u>
12.	<u>approx lead time 60-90 days A.R.O.</u>	

Upgrade Options Total: \$0.00

Bid Price (w/options): \$19,577.00

Sales Tax (8.5%): \$1,664.05

Tire Tax: \$5.00

Ford Extended Service Plan: _____

Total Delivered Price: \$21,246.05



Government Fleet Sales Managers

Dave Harris (623) 930-5961 dharris@sandersonford.com
 Richard Fowler (623) 930-5962 rfowler@sandersonford.com
 Tony Friedley (623) 930-5963 tfriedley@sandersonford.com
 Bob Allen (623) 930-5960 ballen@sandersonford.com
 Tim McWilliams (623)842-8808 tmac@sandersonford.com

Department Fax: (623) 930-5966

Date: 8/20/2015

Customer: City of Glendale

FAX: _____

Vehicle Description: 2016 Ford Escape SE 4x4 (U9G)

***###

Base Price: \$23,030.00

Upgrade Options:

1.	<u>1.6L Ecoboost / 6 spd Automatic</u>	<u>std</u>
2.	<u>17" Alloy silver painted wheels</u>	<u>std</u>
3.	<u>Air Conditioner</u>	<u>std</u>
4.	<u>Cloth buckets - 10 way power adjust</u>	<u>std</u>
5.	<u>60/40 split fold down rear seat</u>	<u>std</u>
6.	<u>Power Windows / Locks / Mirrors</u>	<u>std</u>
7.	<u>Cruise Control</u>	<u>std</u>
8.	<u>AM / FM / CD</u>	<u>std</u>
9.	<u>SYNC bluetooth connectivity</u>	<u>std</u>
10.	<u>Rearview Camera w/ 4.2" dash screen</u>	<u>std</u>
11.	<u>AZ legal window tint / 4 keys & fobs</u>	<u>included</u>
12.	<u>approx lead time 60-90 days A.R.O.</u>	

Upgrade Options Total: \$0.00
Bid Price (w/options): \$23,030.00
Sales Tax (8.5%): \$1,957.55
Tire Tax: \$5.00
Ford Extended Service Plan: _____
Total Delivered Price: \$24,992.55

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
DON SANDERSON FORD, INC.**

EXHIBIT C
Scope of Work

PROJECT

Purchase of new vehicles

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
DON SANDERSON FORD, INC.**

EXHIBIT D

METHOD AND AMOUNT OF COMPENSATION

Method of compensation is provided in Section 3 of the Agreement.

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project during the entire term of the Project must not exceed \$351,691.

DETAILED PROJECT COMPENSATION

Compensation is for the purchase of thirteen (13) 2016 Ford vehicles which includes, three F350 XL supercab/4x2/short bed pickups, one F350 XL reg cab/4x2/service body pickup, one F250 XL supercab/4x2/short bed pickup, three F250 XL reg cab/4x2/service body pickups, three Escape SE 4x2 SUV's, one Escape SE 4x4 SUV, and one Transit 350 XL long wheel base/med roof height/Passenger Van.