



SOLICITATION ADDENDUM

Solicitation Number: **RFP 17-10 Addendum No. 3** Page 1 of 4
Solicitation Due Date: **March 24, 2017 2:00 P.M. (Local Time)**

CITY OF GLENDALE
Procurement Division
5850 W. Glendale Avenue
Suite 317
Glendale, AZ 85301
Phone: (623) 930-2866

RFP 17-10

CITYWIDE STREETLIGHT MONITORING SERVICES ADDENDUM NO. 3

RFP 17-10 had the following sections revised:

1. 1.1 General Project Information
2. 1.2.3 Controls
3. 1.2.6.C Hardware and Software
4. 1.2.8 Warranty
5. 2.3 Evaluation Criteria
6. 2.4.2 Method of Approach
7. 2.4.4 Pricing
8. 3.6 Term of Agreement
9. 3.7 Option to Extend
10. 5.0 Price Sheet
11. Exhibit 1 – The original Exhibit 1, a map, has been deleted.
12. Offer Due Date and Time has been changed to: **March 24, 2017 at 2:00 PM Local Time**

Please replace the previous RFP with the revised version provided herein as an attachment.

In addition, the following questions were presented and the City's response immediately follows each question:

1. What license classification(s) are required? Do both the prime and subcontractor need to hold the applicable licenses?
RESPONSE: An Arizona Registrar of Contractors A-17 License and/or other combination of licenses will be required. The Contractor is responsible for determining and securing, at his/her expense, any and all licenses and permits that are required by any statute, ordinance, rule or regulation of any regulatory body having jurisdiction in any manner connected with providing operations and maintenance of the facility. The Contractor and all subcontractors shall be appropriately licensed to perform services under this contract.
2. Would the City consider altering the 10,000 installation limit by the manufacturer to include installations outside the US? So few have been done in the US at this size that it significantly limits which manufacturers can be submitted for the proposal.
RESPONSE: The minimum quantity noted is in the City of Glendale's best interest and will not be revised.
If the answer is no, would the City consider lowering the 10,000 requirement to 3,000 for installations within the US? Given the simplicity of a project such as monitoring installation, the increase in size adds little to no complexity and only seeks to restrict the manufacturer options to



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the City.

RESPONSE: It is not in the City of Glendale's best interest to change this specification. However, responder can submit as they feel appropriate and the City will evaluate all responses.

3. Item 1.2.3 Line A (ANSI C136.41-compatible for integral dimming receptacle and control standard.) is causing some confusion. Please confirm the City of Glendale wants a 3-pin Node Non-Dimming.

RESPONSE: The Price Sheet has been revised to include unit prices for 3-pin and 5-pin photocontrols. Please provide a per unit cost for a 3-pin non-dimming photocontrol/monitoring device and/or a 5-pin dimmable photocontrol/monitoring device. The City will evaluate these cost options in determining a contractor and photocontrol/monitoring device preference.

4. Can the City provide a detailed specification for the Work Order Management System that is currently in use? Can screen shots of the existing system be provided if it meets the City's requirements?

RESPONSE: The RFP specifies the bidder is to respond with a description of the bidder's work order management system for City evaluation.

5. Can the City provide an approximate date for award of the project?

RESPONSE: It is anticipated that the City will award the project in Spring/Summer of 2017. No earlier than May 2017.

6. Can the City provide a desired date for completion of construction? Is it reasonable to assume that the City expects construction to be completed upon termination of the current Roam contract? If so can the City specify when that is?

RESPONSE: The City's current streetlight monitoring contract expires April 9, 2017. There is no direct chronological relationship between RFP 17-10 and the expiring contract. The City desires the bidder to provide a recommended time frame for completion of the deployment and implementation of a streetlight monitoring system and the timing would be considered in the evaluation.

7. Per RFP Section 1.2.1.E. Can the City please clarify what, if any, permits are expected to be required for this project?

RESPONSE: All work will be performed in the city right of way and will require a City Right of Way permit and Traffic Control Plan. The Contractor is responsible for determining and securing, at his/her expense, any and all licenses and permits that are required by any statute, ordinance, rule or regulation of any regulatory body having jurisdiction in any manner connected with the installation of the monitoring system.

8. Per RFP Section 1.2.8.A - Is the City open to a warranty remedy option in which the Contractor is notified of the need and dispatches to provide the remedy instead of the City?

RESPONSE: It is not in the City's best interest in changing the warranty remedy specification.

If not, can the City please provide an estimated labor cost if it were to remedy and invoice the Contractor?



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RESPONSE: The city's current streetlight maintenance contract specifies a \$23 mobilization fee per light and a \$7 charge to replace a photocell for a total cost of \$30 per replacement. This contract expires in September 2017 so the amounts are subject to change at that time.

9. Per RFP Price Sheet, Line Item 5.1 - Why is there not a per unit price request? Is the City 100% certain of the 20,200 quantity? If the actual number exceeds this, is the City willing to consider a Change Order?

RESPONSE: The Price Sheet has been revised to show per unit pricing.

10. Per RFP Price Sheet, Line Item 5.3 - Please clarify what types of services might fall into this category.

RESPONSE: Line No. 5.3 has been changed to Line Item 5.4 and is provided for the bidder to identify any services that have not been identified in the bid schedule. It is optional and can be used if needed based on the responder's analysis.

11. Per RFP Price Sheet, Section 5.6 - Please clarify what the Procurement Card is - is this just a credit card?

RESPONSE: A Procurement Card is a City authorized credit card issued to City staff for use with approved City procurements.

12. Per Bullet 2, Section 2.4.1.1 - Does this requirement pertain to just to the manufacturer or is the prime contractor also required to meet this qualification? If the prime contractor is required to meet this qualification, would the City be willing to augment the requirement to include a minimum of one project (regardless of size)? Given the limited complexity of the scope of work for this project, and minimal controls projects nationwide, requiring this level of experience from the prime contractor could significantly narrow the field of respondents.

RESPONSE: Section 2.4.1.1 Bullet 2 pertains to the Offeror (or prime contractor). It is not in the City's best interest to change this specification. However, the responder can submit as they feel appropriate and the City will evaluate all responses.

13. Section 1.1 General Project Information notes "The procurement and installation work shall be completed within 60 calendar days upon receipt of written authorization by the City". Can the City define "written authorization" and when it expects this to take place? Industry standard for material procurement of a project this size makes the 60 calendar day window for completion confusing. Would the City consider making the 60 calendar day window of completion for installation only once material is received? Please clarify.

RESPONSE: "Written authorization" is the notice of approval provided by the City shortly after City Council approval of a contract and signature by required City agents of the contract. The requirement for a 60-day completion is deleted. The City desires the bidder to provide a recommended time frame for completion of the deployment and implementation of a streetlight monitoring system. The timing will be considered in the evaluation of the proposal.



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All other solicitation provisions, terms and conditions and scope of work shall remain the same. Offerors must acknowledge receipt and acceptance by returning this addendum with their proposal.

Name of Company: _____

Address: _____

Authorized Signature: _____

Print Name and Title: _____