

Moreno, Jean

From: Moreno, Jean
Sent: Friday, July 7, 2017 12:34 PM
To: Aldama, Jamie; Clark, Joyce; Hugh, Ian; Malnar, Raymond; Tolmachoff, Lauren; Turner, Bart; Weiers, Jerry
Cc: Morgan, Kirsten; Ornelas, Van; Phillips, Tammy; Sliva, Kari; Goad, Jenna; Adamczyk, Elaine; Bailey, Michael; Bower, Julie; Breeding, Sue; Brown Jr, James; Burt, Deanne; Duensing, Tom; Finn, Elizabeth; Friedline, Jack; Friedman, Brian; Garrison, Terry; Handlong, Amy; Johnson, Craig; MacLeod, Candace; McAllen, Samuel; Moreno, Jean; Murphy, Chuck; Phelps, Christopher; Phelps, Kevin; Rios, Vicki; St. John, Richard; Stoddard, Brent; Strunk, Erik; Woytenko, Michelle
Subject: CIOSI Consulting Contracts
Attachments: CISOI FY2017 Consulting Contracts - 070717.xlsx

Mayor and Council,

Please find the attached spreadsheet that addresses Council member Tolmachoff's CIOSI regarding consulting contracts. This information is being shared with the entire Council as CM Tolmachoff has agreed to close out this item via memo. The attached spreadsheet has been completed by departments and attempts to capture all consulting contracts for FY2017 where the city used an outside resource to provide data, opinions, or services on the city's behalf for specific, limited duration engagements. Here is a quick summary of the data:

- Over 90 contracts identified
- Total estimated financial impact of \$20,359,633
- Total impact could be over multiple fiscal years depending on the contract
- The \$20 million in consulting contracts represents only about 3% of all appropriated expenditures city-wide (if occurring in one fiscal year)
- Of the 90 contracts listed, 30 (about one-third) were identified as being an on-going service need representing about \$5.5 million of the \$20 million.
- Of the contracts representing on-going service needs, a majority are either highly specialized services, are required by law, or is a best practice to use an independent third party for the service.
- Some examples include regulatory compliance matters, investment advisor services, bond counsel, external auditor, specialized lobbying, technology recruitments, temporary technology staffing for limited duration projects, and technology infrastructure monitoring.

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