



SOLICITATION ADDENDUM

Solicitation Number: **RFP 18-04** Addendum No. 1 Page 1 of 2
Solicitation Due Date: September 22, 2017 2:00 P.M. (Local Time)

CITY OF GLENDALE
Procurement Division
5850 W. Glendale Avenue
Suite 317
Glendale, AZ 85301
Phone: (623) 930-2866

RFP 18-04

LEASE OF GLENDALE AIRPORT LAND FOR THE CONSTRUCTION OF HANGAR AND OFFICES ADDENDUM NO. 1

As a result of the pre-proposal conference conducted on September 7, 2017, the following revision and clarifications have been made to Request for Proposal No. 18-04:

1. **DELETE Section 3.16, PERFORMANCE SURETY REQUIREMENTS, 2nd Paragraph, and REPLACE WITH:**

“PERFORMANCE SURETY The successful Contractor shall, at the time of entering into the contract, furnish a performance surety in the form of a bond, money order or certified or cashier's check, in the amount of **5 percent** of the construction amount guaranteeing the faithful performance of the contract by the Contractor.”

2. **DELETE Section 5.0, PRICE SHEET, page 23, and REPLACE WITH Section 5.0, REVISED PRICE SHEET. (See REVISED PRICE SHEET below).**
3. **ADD 2015 Survey of the Airport Rates and Charges (See ATTACHMENT A below)**

All other solicitation provisions, terms and conditions and scope of work shall remain the same. Offerors must acknowledge receipt and acceptance by returning this addendum with their proposal.

Name of Company: _____

Address: _____

Authorized Signature: _____

Print Name and Title: _____

ATTACHMENT A

GLENDALE MUNICIPAL AIRPORT

2015 RATES & CHARGES SURVEY AND PROPOSED CHANGES

Item	Chandler	Deer Valley	Falcon Field	Goodyear	Scottsdale	Marana	Buckeye	Glendale	Survey Trend	Proposed	Analysis								
Open Tiedowns	\$49.00 month	\$24.49 month	\$46.00 month	\$45 month (FBO)	\$35.00 month	\$50.00 month	\$36.00 month	\$20.00 month	\$40 month (Exc. Glendale)	Increase the rate \$5 per month annually for 4 years to reach current trend.	100 out of 208 Tie-downs are rented as of 5/21/15. The proposed \$5 per month would increase revenues by \$6,000 annually. This would be a 25% monthly increase, and a daily increase from \$.67 to \$.83.								
Vehicle Access Card	\$35.00 deposit - refund if returned	\$25.00 non-refundable	\$40.00	\$25 non-refundable	\$20.00 non-refundable	\$5.00 initial card \$25.00 for lost	N/A	\$10.00 non-refundable	\$25 (Excluding Glendale)	\$15 Per Card/\$15 re-activation fee.	Proposal is in line with card, administrative, maintenance, and power costs.								
Terminal Lease – Office, Aviation	None	None	None	None	\$25.00 sf/yr. \$20.00 sf/yr. Aviation Business Center	None	None	\$19.99 sf/yr.	N/A	Amend the Terminal Lease Agreement to allow negotiable rates	Airport rate is above City of Glendale Loopnet average of \$17.25								
Land Leases	N/A	\$.35 sf/yr. - \$.51 sf/yr. (.43)	\$.34 sf/yr. avg. based on appraisal	\$.18 sf/yr. - \$.34 sf/yr. (.26)	Varies and negotiable	N/A	\$.25 sf/yr.	\$.2565 sf	\$.32 (excluding Glendale)	Variable And Negotiable, All Areas	Remaining Airport infill areas and east side acreage would be affected by the change								
1. Premium location, with Infrastructure																			
2. Premium, No Infrastructure												\$.295 sf/yr.	N/A	N/A	N/A	N/A	\$250- \$1,000 acre	N/A	\$.2231 sf
3. Non-premium, with Infrastructure												N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$.1975 sf
4. Non Premium, No Infrastructure												\$.245 sf/yr.	N/A	N/A	N/A	N/A	N/A	N/A	\$.1594 sf
5. Non-developable parking apron	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$.1023 sf											
Transient Aircraft Overnight- Single Engine	FBO	FBO	FBO	FBO	\$5.00 daily single engine	\$5.00 daily single engine		\$3.75 daily single engine	\$5	\$5	Proposed rates are in line with survey trend.								
Twin					\$15.00 daily multi-engine-engine	\$8.00 daily multi-engine		\$5.25 daily multi-engine	\$9	\$9									
Jet					\$75.00 daily jet	\$16.00 daily jet		\$11.25 daily jet	\$34	\$34									
Banner Tow	\$25.00 day/ \$80.00 week	Not allowed	Not allowed	Not allowed		\$250.00 annual	\$10.00	\$10.00 Per Tow		\$50 Per Day									
Labor rate / Hr.		airside-\$76.89 hour landside - \$69.28 hour	\$50.00 +	\$70.00 hour	\$54.14 / Hr.	\$75.00 min., then \$5.00 hour		\$50.00 hour		\$52.50 Due To Wage Increases Over 2-year Period									
Fuel Flowage Fee	.10 gallon		\$.10 - \$.12 gallon	\$.09 gallon	\$.08 gallon	.06 gallon	.08 gallon	\$.09 gallon	\$.084 (Exc. Glendale)	NO CHANGE									